ONEX SOLUTION PVT LTD
Internship Opportunity - 2020 Passing Out Batch

Company Ref No.	**SC19658**		
Company	ONEX SOLUTION PVT LTD		
Batch	**2020 Passing Out Batch**		
Joining	**IMMEDIATE**		
Job Title	**Business Development Executive**		
Eligible Degrees	BBA / MBA		
Eligible Branches	ALL		
Eligibility Criteria	10th	-	60 % Criteria
	12th	-	60 % Criteria
	Graduation	-	60 % Criteria
	Post-Graduation	-	60 % Criteria
Location	Kolkata		
Stipend	No Stipend		

Roles & Responsibilities	
	1. Identifying new sales leads 2. Pitching products and/or services 3. Maintaining fruitful relationships with existing customers When it comes to generating leads, day-to-day duties typically include: • Researching organisations and individuals online (especially on social media) to identify new leads and potential new markets • Researching the needs of other companies and learning who makes decisions about purchasing Contacting potential clients via email or phone to establish rapport and set up meetings • Planning and overseeing new marketing initiatives • Attending conferences, meetings, and industry events When it comes to the challenge of actually selling, other typical duties include: • Preparing PowerPoint presentations and sales displays • Contacting clients to inform them about new developments in the company's products • Developing quotes and proposals • Negotiating and renegotiating by phone, email, and in person • Contributes to team effort by accomplishing related results and reporting on day to day activities to your reporting manager. • Must possess Skills of Research & Development, cold callings, cross selling of products.
Skills Required	• Well versed with Microsoft Office • Good Presentation Skill • Good Communication Skill • Willingness to learn and participate in new activities • Must have strategic skills , Research skills of the market.
How to Apply?	Interested and eligible students need to apply on the link given below latest by 5th May 2019 by 6:00 PM Click here to apply Late entries will be automatically deleted.

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor